

State of Delaware

INSECTICIDES FOR THE DEPARTMENT OF NATURAL RESOURCES AND ENVIRONMENTAL CONTROL – MOSQUITO CONTROL SECTION

Invitation to Bid Contract No. 10-INS-MC

February 3, 2010

**- *Deadline to Respond* -
FEBRUARY 24, 2010
1:00 PM EST**

CONTRACT NO. 10-INS-MC

INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

ALL BIDDERS:

The enclosed packet contains an "INVITATION TO BID" (ITB) for **INSECTICIDES FOR THE DEPARTMENT OF NATURAL RESOURCES AND ENVIRONMENTAL CONTROL – MOSQUITO CONTROL SECTION**. The invitation consists of the following documents:

INVITATION TO BID – CONTRACT NO. 10-INS-MC

- 1 DEFINITIONS and GENERAL PROVISIONS
- 2 SPECIAL PROVISIONS and TECHNICAL SPECIFICATIONS
- 3 BID QUOTATION REPLY SECTION
 - A - QUOTATION and SUMMARY
 - B - NO BID REPLY FORM
 - C - NON-COLLUSION STATEMENT AND ACCEPTANCE
 - D - OFFICE OF MINORITY AND WOMEN BUSINESS ENTERPRISE (OMWBE) APPLICATION

In order for your bid to be considered, the bid quotation reply section shall be executed completely and correctly and returned in a sealed envelope clearly displaying the contract number by **1:00 P.M., EST, FEBRUARY 24, 2010**.

Bids shall be submitted to:

**STATE OF DELAWARE
DEPARTMENT OF NATURAL RESOURCES AND ENVIRONMENTAL CONTROL
MOSQUITO CONTROL SECTION
2430 OLD COUNTY ROAD
NEWARK, DE 19702**

Bidders are encouraged to submit questions in writing up until 4:30 p.m., Monday, February 15, 2010 to Thomas Moran at DNREC - Mosquito Control Section, 2430 Old County Road, Newark, DE 19702 or via email to Thomas.Moran@state.de.us. An addendum will be issued answering all questions.

Please review and follow the information and instructions contained in the general and special provisions section of the Invitation to Bid package. Should you need additional information, please call Thomas Moran at (302) 836-2555.

DEPARTMENT OF NATURAL RESOURCES AND ENVIRONMENTAL CONTROL
MOSQUITO CONTROL SECTION

DEFINITIONS
AND
GENERAL PROVISIONS

The attached Definitions and General Provisions apply to all contracts and are part of each invitation to bid. The requirement to furnish a bid bond and performance bond is applicable unless waived in the Special Provisions. Should the General Provisions conflict with the Special Provisions, the Special Provisions shall prevail. Bidders or their authorized representatives are required to fully acquaint themselves as to State procurement laws and regulations prior to submitting bid.

DEFINITIONS

Whenever the following terms are used, their intent and meaning shall be interpreted as follows:

STATE: The State of Delaware

AGENCY: State Agency as noted on cover sheet.

DESIGNATED OFFICIAL: The agent authorized to act for the Agency.

BID INVITATION: The "bid invitation" or "invitation to bid" is a packet of material sent to vendors and consists of General Provisions, Special Provisions, specifications, and enclosures.

GENERAL PROVISIONS: General Provisions are instructions pertaining to contracts in general. They contain, in summary, requirements of laws of the State, policies of the Agency, and instructions to vendors.

SPECIAL PROVISIONS: Special Provisions are specific conditions or requirements peculiar to the contract under consideration and are supplemental to the General Provisions. Should the Special Provisions conflict with the General Provisions, the Special Provisions shall prevail.

BIDDER OR VENDOR: Any individual, firm, or corporation formally submitting a proposal for the material or work contemplated, acting directly or through a duly authorized representative.

PROPOSAL: The offer of the bidder submitted on the approved form and setting forth the bidder's prices for performing the work or supplying the material or equipment described in the specifications.

SURETY: The corporate body which is bound with and for the contract, or which is liable, and which engages to be responsible for the contractor's payments of all debts pertaining to and for its acceptable performance of the work for which it has contracted.

BIDDER'S DEPOSIT: The security designated in the proposal to be furnished by the bidder as a guaranty of good faith to enter into a contract with the Agency if the work to be performed or the material or equipment to be furnished is awarded to the bidder.

CONTRACT: The written agreement covering the furnishing and delivery of material or work to be performed.

CONTRACTOR: Any individual, firm, or corporation with whom a contract is made by the Agency.

CONTRACT BOND: The approved form of security furnished by the contractors and its surety as a guaranty of good faith on the part of the contractor to execute the work in accordance with the terms of the contract.

SECTION A - GENERAL PROVISIONS

1. **BID INVITATION:**

See "Definitions".

2. **PROPOSAL FORMS:**

The invitation to bid shall contain pre-printed forms for use by the vendor in submitting its bid. The forms shall contain basic information such as description of the item and the estimated quantities and shall have blank spaces for use by the vendor for entering information such as unit bid price, total bid price, etc.

3. **INTERPRETATION OF ESTIMATES:**

- a. The attention of bidders is called to the fact that, unless stated otherwise, the quantities given in the proposal form are to be considered to be approximate only and are given as a basis for the comparison of bids. The Agency may increase or decrease the amount of any item as may be deemed necessary or expedient, during the period of the contract.
- b. An increase or decrease in the quantity for any item is not sufficient ground for an increase or decrease in the unit price.

4. **SILENCE OF SPECIFICATIONS:**

The apparent silence of the specifications as to any detail, or the apparent omission from it of detailed description concerning any point, shall be regarded as meaning that only the best commercial practice is to prevail and only material and workmanship of the first quality are to be used. Proof of specifications compliance shall be the responsibility of the vendor.

5. **EXAMINATION OF SPECIFICATIONS AND PROVISIONS:**

The bidder shall examine carefully the proposal and the contract forms for the material contemplated. The bidder shall investigate and satisfy itself as to the conditions to be encountered, quality and quantities of the material to be furnished, and the requirements of the Special Provisions and the contract. The submission of a proposal shall be conclusive evidence that the bidder has made examination of the aforementioned conditions.

6. **PREPARATION OF PROPOSAL:**

- a. The bidder's proposal shall be written in ink or typewritten on the form provided.
- b. If items are listed with a zero quantity, bidder shall state unit price **ONLY** (intended for open end purchases where estimated requirements are not known). The proposal shall show a total bid price for each item bid and the total bid price of the proposal excluding zero quantity items.

7. **PRICES QUOTED:**

The prices quoted are those for which the material will be furnished F.O.B. Ordering Agency and include all charges that may be imposed during the period of the contract.

8. **DISCOUNT:**

No qualifying letter or statements in or attached to the proposal, or separate discounts will be considered in determining the low bid except as may be otherwise herein noted. Cash or separate discounts should be computed and incorporated into unit bid price(s).

9. **SAMPLES OR BROCHURES:**

Samples or brochures may be required by the agency for evaluation purposes. They shall be such as to permit the Agency to compare and determine if the item offered complies with the intent of the specifications.

10. **PROPOSAL GUARANTY; BID BOND:**

- a. Each bidder shall submit with its proposal a guaranty in sum equal to at least 10% of the total value of its bid, according to Delaware Code Title 29, Section 6927(a).
- b. This bid bond shall be submitted in the form of good and sufficient bond drawn upon an insurance or bonding company authorized to do business in the State of Delaware, to the State of Delaware for the benefit of the Agency, or a certified check drawn on a reputable banking institution and made payable to the Agency in the requirement amount. If Agency bond form is not utilized, the substituted bond forms must conform to the minimum of conditions specified in the Agency bond form.

11. **DELIVERY OF PROPOSALS:**

Proposals shall be delivered in sealed envelopes, and shall bear on the outside the name and address of the bidder as well as the designation of the contract. Proposals forwarded by U.S. Mail shall be sent first class to the address listed below. Proposals forwarded by delivery service other than the U.S. Mail or hand delivered must be delivered to the address listed below. All bids must clearly display the bid number on the envelope.

**STATE OF DELAWARE
DEPARTMENT OF NATURAL RESOURCES AND ENVIRONMENTAL CONTROL
MOSQUITO CONTROL SECTION
2430 OLD COUNTY ROAD
NEWARK, DE 19702**

All proposals will be accepted at the time and place set in the advertisement. Bidder bears the risk of delays in delivery. Proposals received after the time set for public opening shall be returned unopened.

12. **WITHDRAWAL OF PROPOSALS:**

A bidder may withdraw its proposal unopened after it has been deposited, if such a request is made prior to the time set for the opening of the proposal.

13. **PUBLIC OPENING OF PROPOSALS:**

The bids shall be publicly opened at the time and place specified by the Agency. Bidders or their authorized representatives are invited to be present.

14. **PUBLIC INSPECTION OF PROPOSALS:**

If the bidder designates a portion of its bid as confidential, it shall isolate and identify in writing the confidential portions. The bidder shall include with this designation a statement that explains and supports the firm's claim that the bid items identified as confidential contain trade secrets or other proprietary data.

15. **DISQUALIFICATION OF BIDDERS:**

Any one or more of the following causes may be considered as sufficient for the disqualification of a bidder and the rejection of its proposal or proposals:

- a. More than one proposal for the same contract from an individual, firm, or corporation under the same or different names.
- b. Evidence of collusion among bidders.
- c. Unsatisfactory performance record as evidenced by past experience.
- d. If the unit prices are obviously unbalanced either in excess or below reasonable cost analysis values.
- e. If there are any unauthorized additions, interlineations, conditional or alternate bids or irregularities of any kind which may tend to make the proposal incomplete, indefinite, or ambiguous as to its meaning.
- f. Non-attendance of mandatory pre-bid meetings may be cause for disqualification.

SECTION B - AWARD AND EXECUTION OF CONTRACT

1. CONSIDERATION OF BIDS:

- a. After the proposals have been opened, the bids will be tabulated and the results will be made available to the public. Tabulations of the bids will be based on the correct summation of items at the unit price bid.
- b. The right is reserved to waive technicalities, to reject any or all bids, or any portion thereof, to advertise for new proposals, to proceed to do the work otherwise, or to abandon the work, if in the judgment of the Agency or its agent, the best interest of the State will be promoted thereby.

2. MATERIAL GUARANTY:

Before any contract is awarded, the successful bidder may be required to furnish a complete statement of the origin, composition and manufacture of any or all of the material to be used in the contract together with such samples as may be requested for the purpose of testing.

3. CONTRACT AWARD:

Within thirty days from the date of opening proposals, the contract will be awarded or the proposals rejected.

4. EXECUTION OF CONTRACT:

- a. The bidder to whom the award is made shall execute a formal contract and bond within twenty days after date of official notice of the award of the contract.
- b. If the successful bidder fails to execute the required contract and bond, as aforesaid, within twenty days after the date of official notice of the award of the contract, its proposal guaranty shall immediately become forfeited as liquidated damages. Award will then be made to the next lowest qualified bidder of the work or re-advertised, as the Agency may decide.

5. REQUIREMENT OF CONTRACT BOND:

- a. Successful bidders shall furnish bond, simultaneously with the execution of the formal contract, to the State of Delaware for the benefit of the Agency with surety in the amount of 100% of the total contract award or as otherwise provided in the Special Provisions. Said bonds shall be conditioned upon the faithful performance of the contract.
- b. The bond forms shall be provided by the Agency and the surety shall be acceptable to the Agency.

6. **WARRANTY:**

The successful bidder(s) shall be required to extend any policy guarantee usually offered to the general public, FEDERAL, STATE, COUNTY, or MUNICIPAL governments, on material in this contract against defective material, workmanship, and performance.

7. **THE CONTRACT(S):**

The contract(s) with the successful bidder(s) will be executed with the Department of Natural Resources and Environmental Control, Mosquito Control Section acting for all participating agencies.

8. **RETURN OF BIDDER'S DEPOSIT:**

The deposits shall be returned to the successful bidder upon the execution of the formal contract. The deposits of unsuccessful bidders shall be returned to them immediately upon the awarding of the contract or rejection of their bids.

9. **INFORMATION REQUIREMENT:**

The successful bidders shall be required to advise the Department of Natural Resources and Environmental Control, Mosquito Control Section of the gross amount of purchases made as a result of the contract.

10. **CONTRACT EXTENSION:**

The State reserves the right to extend this contract on a month-to-month basis for a period of up to three months.

11. **TERMINATION FOR CONVENIENCE:**

Contracts shall remain in effect for the time period and quantity specified unless the contract is terminated by the State. The State may terminate the contract at any time by giving written notice of such termination and specifying the effective date thereof, at least sixty (60) days before the effective date of termination.

12. **TERMINATION FOR CAUSE:**

If, for any reasons, or through any cause, the Contractor fails to fulfill in timely and proper manner its obligations under this Contract, or if the Contractor violates any of the covenants, agreements, or stipulations of this Contract, the State shall thereupon have the right to terminate this contract by giving written notice to the Contractor of such termination and specifying the effective date thereof, at least 5 days before the effective date of such termination. In that event, all finished or unfinished documents, data, studies, surveys, drawings, maps, models, photographs, and reports or other material prepared by the Contractor under this Contract shall, at the option of the State, become its property, and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents and other materials which is usable to the State.

SECTION C - GENERAL

1. **AUTHORITY OF AGENCY:**

On all questions concerning the interpretation of specifications, the acceptability and quality of material furnished and/or work performed, the classification of material, the execution of the work, and the determination of payment due or to become due, the decision of the Agency shall be final and binding.

2. **LAWS TO BE OBSERVED:**

The contractor is presumed to know and shall strictly comply with all National, State, or County laws, and City or Town ordinances and regulations in any manner affecting the conduct of the work. The contractor shall indemnify and save harmless the State of Delaware, the Agency, and all Officers, Agency and Servants thereof against any claim or liability arising from or based upon the violation of any such laws, ordinances, regulations, orders, or decrees whether by itself or by its employees.

3. **PERMITS AND LICENSES:**

All necessary permits, licenses, insurance policies, etc. required by local, State or Federal laws, shall be provided by the contractor at its own expense.

4. **PATENTED DEVICES, MATERIAL, AND PROCESSES:**

- a. The contractor shall provide for the use of any patented design, device, material, or process to be used or furnished under this contract by suitable legal agreement with the patentee or owner, and shall file a copy of this agreement with the Agency.
- b. The contractor and the surety shall hold and save harmless the State of Delaware, the Agency, the Director, their Officers or Agents from any and all claims because of the use of such patented design, device, material, or process in connection with the work agreed to be performed under this contract.

5. **EMERGENCY TERMINATION OF CONTRACT:**

- a. Due to restrictions which may be established by the United States Government on material, or work, a contract may be terminated by the cancellation of all or portions of the contract.
- b. In the event the contractor is unable to obtain the material required to complete the items of work included in the contract because of restrictions established by the United States Government and if, in the opinion of the Agency, it is impractical to substitute other available material, or the work cannot be completed within a reasonable time, the incomplete portions of the work may be cancelled, or the contract may be terminated.

6. **TAX EXEMPTION:**

- a. Material covered by this proposal is exempt from all FEDERAL and STATE TAXES. Such taxes shall not be included in prices quoted.
- b. Any material which is to be incorporated in the work or any equipment required for the work contemplated in the proposal may be consigned to the Agency. If the shipping papers show clearly that any such material is so consigned, the shipment will be exempt from the tax on the transportation of property under provisions of Section 3475 (b) of the Internal Revenue Code, as amended by Public Law 180 (78th Congress). All transportation charges shall be paid by the contractor. Each bidder shall take its exemption into account in calculating its bid for its work.

7. **OR EQUAL (PRODUCTS BY NAME):**

Specifications of products by name are intended to be descriptive of quality or workmanship, finish and performance. Desirable characteristics are not intended to be restrictive. Substitutions of products for those named will be considered provided the vendor certifies that the function, characteristics, performance and endurance qualities of the material offered is equal or superior to that specified.

8. **BID EVALUATION AND AWARD:**

The Department of Natural Resources and Environmental Control, Mosquito Control Section will award this contract to the lowest responsible bidder(s) which in their judgment best serves the interest of the State of Delaware in accordance with Delaware Code Title 29, Section 6923(k). Personnel with experience and technical background may be utilized by the Department of Natural Resources and Environmental Control, Mosquito Control Section in making judgment. In case of error in price extension, the unit price(s) shall prevail.

9. **INVOICING:**

After the awards are made, the agencies participating in the bid may forward their purchase orders or credit card information to the successful bidder(s) in accordance with State Purchasing Procedures. The State will generate a payment voucher upon receipt of an invoice from the vendor.

SECTION D - EQUAL OPPORTUNITY

1. EQUALITY OF EMPLOYMENT OPPORTUNITY ON PUBLIC WORKS:

During the performance of any contract for public works financed in whole or in part by appropriation of the State of Delaware, the contractor agrees as follows:

- a. The contractor will not discriminate against any employee or applicant for employment because of race, creed, color, sex, age, or national origin. The contractor will take affirmative action to ensure that applicants are employed and that employees are treated equally during employment without regard to their race, creed, color, sex, age, or national origin. Such action shall include, but not be limited to the following: advertising, lay-off or termination, rates of pay or other forms of compensation, and selection for training including apprenticeships. The contractor agrees to post in conspicuous places, notices to be provided by the contracting agency setting forth the provisions of this non-discrimination clause.
- b. The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, creed, color, sex, age, or national origin.
- c. The term "contractor for public works" means construction, reconstruction, demolition, alteration, and/or repair work, maintenance work, and paid for in whole or in part out of the funds of a public body except work performed under a vocational rehabilitation program. The manufacture or furnishing of materials, articles, supplies or equipment is not a public work within the meaning of this subsection unless conducted in connection with and at the site of the public work.

Revised 7/1/2009

STATE OF DELAWARE
DEPARTMENT OF NATURAL RESOURCES AND ENVIRONMENTAL CONTROL
MOSQUITO CONTROL SECTION

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

SPECIAL PROVISIONS

1. **CONTRACT REQUIREMENTS:**

This contract will be issued to cover the furnishing and delivery of insecticides as described in the Technical Specifications. These insecticides for mosquito control include organophosphates, pyrethroids, mimic growth regulators, biological compounds, and solvents/oils. Formulations include liquid, granular, and powder products.

2. **CONTRACT PERIOD:**

Each vendor's contract shall be valid for an approximate nine (9) month period from March 1, 2010 through November 30, 2010.

3. **PRICES:**

Prices shall remain firm for the term of the contract.

4. **MOST-FAVORED CUSTOMER:**

The contractor shall not offer to others prices lower than those provided in the contract, or if lower prices are offered they must also apply to the subject contract.

5. **PRICE ADJUSTMENT:**

If agreement is reached to extend this contract for the second, optional year, Department of Natural Resources and Environmental Control, Mosquito Control Section shall have the option of offering a determined price adjustment and shall not exceed the current Philadelphia All Urban Consumers Price Index (CPI-U), U.S. City Average. If the CPI-U is used, any increase/decrease shall reflect the change during the previous published twelve (12) month period at the time of renegotiation.

6. **SHIPPING TERMS:**

F.O.B. destination; freight prepaid.

7. **QUANTITIES:**

The attention of bidders is called to the fact that, unless stated otherwise, the quantities given in the proposal are best estimates and are given as a basis for the comparison of bids. Quantities ordered may be increased or decreased by any eligible agency as deemed necessary during the period of the contract.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

SPECIAL PROVISIONS (Continued)

8. **FUNDING OUT:**

The continuation of this contract is contingent upon funding appropriated by the legislature.

9. **BID BOND REQUIREMENT:**

Bid Bond waived.

10. **PERFORMANCE BOND REQUIREMENT:**

Performance Bond waived.

11. **MANDATORY INSURANCE REQUIREMENT:**

Certificate of Insurance waived.

12. **BASIS OF AWARD:**

Department of Natural Resources and Environmental Control, Mosquito Control Section shall award this contract to the lowest responsible and responsive bidder(s) who best meets the terms and conditions of the bid. The award will be made on basis of price, product evaluation, and prior history of service and capability.

Department of Natural Resources and Environmental Control, Mosquito Control Section reserves the right to reject any or all bids in whole or in part, to make multiple awards, partial awards, award by types, item by item, or lump sum total, whichever may be most advantageous to the State of Delaware.

13. **STATE OF DELAWARE BUSINESS LICENSE:**

Prior to receiving an award, the successful vendor shall either furnish Department of Natural Resources and Environmental Control, Mosquito Control Section with proof of State of Delaware Business Licensure or initiate the process of application where required. An application may be requested in writing to: Division of Revenue, Carvel State Building, P.O. Box 8750, 820 N. French Street, Wilmington, DE 19899 or by telephone to one of the following numbers: (302) 577-8201 - Public Service, (302) 577-8205 - Licensing Department.

Information regarding the award of this contract will be given to the Division of Revenue. Failure to comply with the State of Delaware licensing requirements may subject your organization to applicable fines and/or interest penalties.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

SPECIAL PROVISIONS (Continued)

14. **HOLD HARMLESS:**

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the successful bidder, its employees, and invitees on or about the premises and which arise out of the successful bidder's performance, or failure to perform as specified in the Agreement.

15. **OWNERSHIP OF INTELLECTUAL PROPERTY:**

All copyright and patent rights to all papers, reports, forms, materials, creations, or inventions created or developed in the performance of this contract shall become the sole property of the State of Delaware. On request, the contractor shall promptly provide an acknowledgment or assignment in a tangible form satisfactory to the State to evidence the State's sole ownership of specifically identified intellectual property created or developed in the performance of the contract.

16. **NON-PERFORMANCE:**

In the event the vendor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the vendor. Under no circumstances shall monies be due the vendor in the event open market products can be obtained below contract cost. Any monies charged to the vendor may be deducted from an open invoice.

17. **FORCE MAJEURE:**

Neither the vendor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

18. **CONTRACTOR NON-ENTITLEMENT:**

State of Delaware Contractors for Materiel and for Services shall not have legal entitlement to, nor seek business from another Contractors' Central Contract. Additionally, they shall not utilize other Central Contracts to fulfill the requirements of their respective contract as they are not a "Covered Agency" as defined by Title 29 Chapter 69 of the State Procurement Code.

19. **EXCEPTIONS:**

Bidders may elect to take minor exception to the terms and conditions of this Invitation to Bid. The Department of Natural Resources and Environmental Control, Mosquito Control Section will evaluate each exception according to the intent of the terms and conditions contained herein, but the Department of Natural Resources and Environmental Control, Mosquito Control Section must reject exceptions that do not conform to State bid law and/or create inequality in the treatment of bidders. Exceptions shall be considered only if they are submitted with the bid or before the date and time of the bid opening.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

SPECIAL PROVISIONS (Continued)

20. **BUSINESS REFERENCES:**

In order to have your bid considered, please supply three (3) business references consisting of current or previous customers with your reply. Please include name, address, telephone number, fax number, email address, and a verified current contact person.

21. **ORDERING PROCEDURE:**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

22. **BILLING:**

All billing shall be in triplicate and shall be directed to the Department of Natural Resources and Environmental Control, Division of Fish and Wildlife - Mosquito Control Section, 89 Kings Highway, Dover, DE 19901 .

23. **PAYMENT:**

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt of a correct invoice. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

24. **PRODUCT SUBSTITUTION:**

All items delivered during the life of the contract shall be of the same type and manufacture as specified or accepted as part of the bid proposal unless specific approval is given by the Department of Natural Resources and Environmental Control, Mosquito Control Section to do otherwise. However, awarded vendors are highly encouraged to offer any like substitute product (s), either generic or brand name, at any time during the subsequent contract term, especially if an opportunity for cost savings to the state exists. In such cases, the state may require the submission of written specifications and/or product samples for evaluation prior to any approvals being granted.

25. **BID/CONTRACT EXECUTION:**

Both the non-collusion statement that is enclosed with this Invitation to Bid and the contract form delivered to the successful contractor for signature **shall** be executed by a representative who has the legal capacity to enter the organization into a formal contract with the State of Delaware, Department of Natural Resources and Environmental Control, Mosquito Control Section. The awarded vendor(s) will be required to complete the new W-9 Form by visiting the Division of Accounting's Website: <http://accounting.delaware.gov>.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

SPECIAL PROVISIONS (Continued)

26. **CONTRACTOR RESPONSIBILITY:**

The State will enter into a contract with the successful contractor. The successful contractor shall be responsible for all products and services as required by this Invitation to Bid. Subcontractors, if any, shall be clearly identified in the financial proposal.

27. **PERSONNEL:**

- a. The Contractor represents that they have, or will secure at their own expense, all personnel required to perform the services required under this contract.
- b. All of the services required hereunder shall be performed by the Contractor or under its direct supervision, and all personnel, including subcontractors, engaged in the work shall be fully qualified and shall be authorized under State and local law to perform such services.
- c. None of the work or services covered by this contract shall be subcontracted without the prior written approval of the State.

28. **LIFE CYCLE COSTING:**

If applicable, the specifications contained within this Invitation to Bid have been developed through Life Cycle Cost Analysis that will allow the State to realize the lowest total cost of ownership and operation over the useful life of the equipment.

29. **GRATUITIES:**

- a. If it is found, after notice and hearing, by the State that gratuities (in the form of entertainment, gifts, or otherwise) were offered or given by the Contractor or any agent of the State with a view toward securing a contract, or securing favorable treatment with respect to the awarding, amending, or the making of any determinations with respect to the performance of this contract, the State may, by written notice to the Contractor, terminate the right of the Contractor to proceed under this contract and/or may pursue such other rights and remedies provided by law or under this agreement; provided that the existence of the facts upon which the State makes such findings shall be in issue and may be reviewed in proceedings pursuant to the Remedies clause of this contract; and
- b. In the event this contract is terminated pursuant to subparagraph “a”, the State shall be entitled (i) to pursue the same remedies against the Contractor, and (ii) to exemplary damages, as a penalty in addition to any other damages to which it may be entitled by law, in an amount which shall be not less than three, nor more than ten, times the costs incurred by the Contractor in providing any such gratuities to any such officer or employee. The amount of such exemplary damages shall be in the sole discretion of the State.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

SPECIAL PROVISIONS (Continued)

30. **ENERGY STAR PRODUCTS:**

The contractor **must** provide products that earn the ENERGY STAR rating and meet the ENERGY STAR specifications for energy efficiency. The offeror is encouraged to visit www.energystar.gov for complete product specifications and updated lists of qualifying products.

31. **TERMINATION FOR CONVENIENCE:**

Contracts shall remain in effect for the time period and quantity specified unless the contract is terminated by the State. The State may terminate the contract at any time by giving written notice of such termination and specifying the effective date thereof, at least sixty (60) days before the effective date of termination.

32. **TERMINATION FOR CAUSE:**

If, for any reasons, or through any cause, the Contractor fails to fulfill in timely and proper manner its obligations under this Contract, or if the Contractor violates any of the covenants, agreements, or stipulations of this Contract, the State shall thereupon have the right to terminate this contract by giving written notice to the Contractor of such termination and specifying the effective date thereof, at least 5 days before the effective date of such termination. In that event, all finished or unfinished documents, data, studies, surveys, drawings, maps, models, photographs, and reports or other material prepared by the Contractor under this Contract shall, at the option of the State, become its property, and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents and other materials which is usable to the State.

33. **VENDOR EMERGENCY RESPONSE POINT OF CONTACT:**

The awarded vendor(s) shall provide the name(s), telephone, or cell phone number(s) of those individuals who can be contacted twenty four (24) hours a day, seven (7) days a week to meet a critical need for commodities or services when the Governor of the State of Delaware declares a state of emergency under the current Delaware Emergency Operations Plan. Failure to provide this information could render the bid as non-responsive.

34. **ELECTRONIC CATALOG:**

The successful vendor(s) may be required to submit their items list in electronic format designated by the State.

Note: The State of Delaware is in the process of implementing a new financials system, which will require the use of:

- Electronic catalogs
- Commodity/classification code: United Nations Standard Products and Services Code (UNSPSC).
- A unique item ID for all items in our system

The state has made the determination to include the requirement in this contract for two reasons:

1. To find out what vendors can offer.
2. To give the agencies and school districts a level of comfort in using electronic catalogs.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

SPECIAL PROVISIONS (Continued)

35. **CHANGES:**

Both parties may, from time to time, require changes in the services to be provided by the Contractor under the Scope of Work. Such changes, including any increase or decrease in the amount of the Contractor's compensation, which are mutually agreed upon by and between the Agency and the Contractor shall be incorporated in written amendments to the Purchase Order.

36. **INTEREST OF CONTRACTOR:**

The Contractor covenants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree in providing products or performing services required under this contract. The Contractor further covenants that in the performance of this contract, no person having any such interest shall be employed.

37. **RIGHTS AND OBLIGATIONS:**

The rights and obligations of each party to this agreement shall not be effective, and no party shall be bound by the terms of this agreement, unless and until a valid executed Purchase Order has been approved by the Secretary of Finance, and all procedures of the Department of Finance have been complied with. A separate Purchase Order shall be issued for every project.

38. **ASSIGNMENT OF ANTITRUST CLAIMS:**

As consideration for the award and execution of this contract by the State, the Contractor hereby grants, conveys, sells, assigns, and transfers to the State of Delaware all of its right, title and interest in and to all known or unknown causes of action it presently has or may now or hereafter acquire under the antitrust laws of the United States and the State of Delaware, relating to the particular goods or services purchased or acquired by the State pursuant to this contract.

39. **COVENANT AGAINST CONTINGENT FEES:**

The Contractor warrants that no person or selling agency has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, excepting bona fide employees. For breach or violation of this warranty, the State shall have the right to annul this contract without liability or in its discretion to deduct from the contract price or consideration, or otherwise recover, the full amount of such commission, percentage, brokerage, or contingent fee.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

SPECIAL PROVISIONS (Continued)

40. **AUDIT ACCESS TO RECORDS:**

The Contractor shall maintain books, records, documents, and other evidence pertaining to this Contract to the extent and in such detail as shall adequately reflect performance hereunder. The Contractor agrees to preserve and make available to the State, upon request, such records for a period of five (5) years from the date services were rendered by the Contractor. Records involving matters in litigation shall be retained for one (1) year following the termination of such litigation. The Contractor agrees to make such records available for inspection, audit, or reproduction to any official State representative in the performance of his/her duties under the Contract. Upon notice given to the Contractor, representatives of the State or other duly authorized State or Federal agency may inspect, monitor, and/or evaluate the cost and billing records or other material relative to this Contract. The cost of any Contract audit disallowances resulting from the examination of the Contractor's financial records will be borne by the Contractor. Reimbursement to the State for disallowances shall be drawn from the contractor's own resources and not charged to Contract cost or cost pools indirectly charging Contract costs.

41. **REMEDIES:**

Except as otherwise provided in this contract, all claims, counterclaims, disputes, and other matters in question between the State and the Contractor arising out of, or relating to, this contract, or a breach of it may be decided by arbitration if the parties mutually agree, or in a court of competent jurisdiction within the State of Delaware.

42. **AMENDMENTS:**

This contract may be amended, in writing, by mutual agreement of the parties.

43. **AGENCY'S RESPONSIBILITIES:**

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.

44. **PRODUCT REGISTRATION:**

Each bidder shall provide with their bid documentation from the Delaware Department of Agriculture that products offered are registered with the Delaware Department of Agriculture in accordance with DE Pesticide Law Title 3, Part II, Chapter 12. **Failure to submit such documentation with the bid will result in rejection of the bid.**

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

SPECIAL PROVISIONS (Continued)

45. **MSDS AND PRODUCT LABELS:**

Each bidder shall submit with their bid for all products offered current MSDS and Product Labels in electronic format indicating that product is registered with the U.S. Environmental Protection Agency for use in control of mosquitoes. **Failure to submit such documentation with the bid will result in rejection of the bid.**

46. **PRODUCT SHIPMENT/DELIVERIES:**

All products shipped shall be received in good condition and shall conform to specifications. If products shipped are damaged or otherwise fail to meet specifications upon delivery, the product will be refused and returned at supplier's expense.

All products shall be delivered at such time and in such quantities as the Department directs. Deliveries of the products shall be made within ten (10) calendar days after receipt of a product order as described in Special Provisions §21 herein. Products not received within ten (10) calendar days of a product order may be subject, at the Department's sole discretion, to a monetary penalty of 10% of product order's contract value credited to/deducted from said product order. Deliveries shall be made as specified by the Department to the Mosquito Control Section at 1161 Airport Road, Milford, DE 19963 in Kent County, Delaware, or at 2430 Old County Road, Newark, DE 19702 in New Castle County, Delaware, or to a location otherwise directed by the Department.

47. **PRODUCT INSPECTION/REJECTION:**

Inspection of delivered products will be conducted by the DNREC - Mosquito Control Section and/or its authorized representative. The DNREC - Mosquito Control Section or its representative reserves the right to reject products that are damaged or otherwise fail to meet specifications. All rejected materials will be replaced by the supplier within 5 (five) business days, with such replacement delivery using, as may be needed, express shipping/delivery at supplier's expense.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

TECHNICAL SPECIFICATIONS

1. Temephos Liquid

Liquid concentrate insecticide for control of mosquito larvae. At least 44.6% (4 lb. /gal.) active ingredient, no more than 55.4% inert ingredients. To be packaged in 2.5 gallon containers. To be Abate 4E or approved equal.

2. Temephos 5% Biodac Granules

Granular dedusted insecticide for control of mosquito larvae. To consist of 12-20 mesh dedusted Biodac granules. Density to be 38-40 lbs. per cubic foot. 5% active ingredient, 95% inert ingredients. To be packaged in 25 lb. bags. To be Abate 5-BG or approved equal.

3. Temephos 2% Biodac Granules

Granular dedusted insecticide for control of mosquito larvae. To consist of 12-20 mesh dedusted Biodac granules. Density to be 38-40 lbs. per cubic foot. 2% active ingredient, 98% inert ingredients. To be packaged in 25 lb. bags. To be Abate 2-BG or approved equal.

4. Temephos 5% Pellets

Pelleted insecticide for control of mosquito larvae. 5% active ingredient, 95% inert ingredients. To be packaged in 22 lb. containers. To be 5% Skeeter Abate or approved equal.

5. Temephos 5% Corncob Granules

Granular insecticide for control of container breeding mosquito larvae. To be available in 10-14 mesh size corncob granules. 5% active ingredient, 95% inert ingredients. To be packaged in 25 lb. containers. To be Abate 5% Tire Treatment or approved equal.

6. Bacillus thuringiensis var. israelensis Biological Mosquito Larvicide Granules

Granular insecticide for control of mosquito larvae. To be available in 5-8 and 10-14 mesh size corncob granules containing at least 200 International Toxic Units per milligram. At least 0.2% active ingredient, no more than 99.8% inert ingredients. To be packaged in 40 lb. bags. To be Aquabac 200 G, VectoBac G and CG or approved equal.

7. Bacillus thuringiensis var. israelensis High Potency Biological Mosquito Larvicide Granules

Granular insecticide for control of mosquito larvae. To be available in 5-8 and 10-14 mesh size corncob granules containing at least 200 International Toxic Units per milligram. At least 1.7% active ingredient, no more than 98.3% inert ingredients. To be packaged in 40 lb. bags. To be Teknar G or approved equal.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

TECHNICAL SPECIFICATIONS (Continued)

8. Bacillus thuringiensis var. israelensis Biological Larvicide Aqueous Suspension Concentrate

Liquid insecticide for control of mosquito larvae. To contain at least 1200 International Toxic Units per milligram. At least 1.2% active ingredient, no more than 98.8% inert ingredients. To be packaged in 2.5 or 5 gallon containers and 30 gallon drums; 250 gallon returnable “tote” containers are an additional packaging option. To be Aquabac XT, VectoBac 12 AS or approved equal.

9. Bacillus thuringiensis var. israelensis High Potency Biological Larvicide Aqueous Suspension Concentrate

Liquid insecticide for control of mosquito larvae. To contain at least 1200 International Toxic Units per milligram. At least 1.6% active ingredient, no more than 98.4% inert ingredients. To be packaged in 2.5 or 5 gallon containers and 30 gallon drums; 250 gallon returnable “tote” containers are an additional packaging option. To be Teknar HP-D Larvicide or approved equal.

10. Bacillus thuringiensis var. israelensis -- 30 Day Residual Briquets

Briquet insecticide for control of mosquito larvae. At least 5% active ingredient, no more than 95% inert ingredients. To continuously release active ingredient for at least a 30 day wet period. To be packaged in 100 count/case. To be Summit Bti Briquets or approved equal.

11. Bacillus sphaericus Wettable Powder

Wettable powder insecticide for control of mosquito larvae. To contain at least 650 International Toxic Units per milligram. At least 51.2% w/w active ingredient, no more than 48.8 w/w inert ingredients. To be packaged in 1 lb. containers. To be Vectolex WDG or approved equal.

12. Bacillus sphaericus Granules

Granular insecticide for control of mosquito larvae. To be 10-14 mesh size corn cob granules. To contain at least 50 International Toxic Units per milligram. At least 7.5% w/w active ingredient, no more than 92.5% w/w inert ingredients. To be packaged in 25 or 40 lb. bags. To be Vectolex CG or approved equal.

13. Methoprene 5% Liquid

Liquid insecticide for control of mosquito larvae. 5% (0.43 lb./gal.) active ingredient, 95% inert ingredients. Must be S-isomer methoprene. To be packaged in 1 gallon containers. To be Altosid Liquid Larvicide or approved equal.

14. Methoprene 20% Concentrate Liquid

Liquid insecticide for control of mosquito larvae. 20% (1.72 lb./gal.) active ingredient, 80% inert ingredients. Must be S-isomer methoprene. To be packaged in 2.5 gallon containers. To be Altosid Liquid Larvicide Concentrate or approved equal.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

TECHNICAL SPECIFICATIONS (Continued)

15. Methoprene Residual Granules -- 5-10 Day

Granular insecticide for control of mosquito larvae. At least 0.2% active ingredient, no more than 99.8% inert ingredients. Must be S-isomer methoprene. To continuously release active ingredient for at least a 5 to 10 day wet period. To be packaged in 40 lb. bags. To be Altosid SBG or approved equal.

16. Methoprene Extended Residual Granules -- 21 Day

Granular insecticide for control of mosquito larvae. At least 1.5% active ingredient, no more than 98.5% inert ingredients. Must be S-isomer methoprene. To continuously release active ingredient for at least a 21 day wet period. To be packaged in 40 lb. bags. To be Altosid XR-G or approved equal.

17. Methoprene Pellets -- 30 Day

Pelleted insecticide for control of mosquito larvae. At least 4.25% active ingredient, no more than 95.75% inert ingredients. Must be S-isomer methoprene. To continuously release active ingredient for at least a 30 day wet period. To be packaged in 22 lb. containers. To be Altosid Pellets or approved equal.

18. Methoprene Briquets -- 30 day

Briquet insecticide for control of mosquito larvae. Each briquet at least 8.62% active ingredient, no more than 91.38% inert ingredients. Must be S-isomer methoprene. To continuously release active ingredient for at least a 30 day wet period. To be packaged in 400 count/case. To be Altosid Briquets or approved equal.

19. Methoprene Briquets -- 150 day

Briquet insecticide for control of mosquito larvae. Each briquet at least 2.1% active ingredient, no more than 97.9% inert ingredients. Must be S-isomer methoprene. To continuously release active ingredient for at least a 150 day wet period. To be packaged in 220 count/case. To be Altosid XR Briquets or approved equal.

20. Naled (oil-based) Concentrate

Liquid insecticide for control of adult mosquitoes. At least 87.4% active ingredient, no more than 12.6% inert ingredients. To be packaged in 30 gallon drums. To be Dibrom Concentrate or approved equal.

21. Naled Emulsifiable Concentrate

Liquid insecticide for control of adult mosquitoes. At least 78% active ingredient, no more than 22% inert ingredients. To be packaged in 30 gallon drums. To be Trumpet EC or approved equal.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

TECHNICAL SPECIFICATIONS (Continued)

22. Permethrin and Piperonyl Butoxide -- Oil Base

Liquid insecticide for control of adult mosquitoes. At least 31.28% Permethrin and 66% Piperonyl Butoxide active ingredients, no more than 2.72% inert ingredients. To be packaged in 1 or 5 gallon containers and 30 or 55 gallon drums. To be Biomist 31 + 66 ULV, Permanone 31/66 or approved equal.

23. Resmethrin and Piperonyl Butoxide Concentrate

Liquid insecticide for control of adult mosquitoes. At least 18% Resmethrin and 54% Piperonyl Butoxide active ingredients, no more than 28% inert ingredients. To be packaged in 5 gallon containers and 30 or 55 gallon drums. To be Scourge or approved equal.

24. Sumithrin and Piperonyl Butoxide

Liquid insecticide for control of adult mosquitoes. At least 10% Sumithrin (0.74 lb./gal. technical) and 10% Piperonyl Butoxide (0.74 lb./gal. technical) active ingredients, no more than 80% inert ingredients. To be packaged in 2.5 or 5 gallon containers and 30 or 55 gallon drums. To be Anvil 10 + 10 ULV or approved equal.

25. Sumithrin and Prallethrin

Liquid insecticide for control of adult mosquitoes. At least 5% sumithrin + 1% prallethrin active ingredients, no more than 89% inert ingredients. To be packaged in 1 or 2.5 gallon containers and 30 or 55 gallon drums. To be Duet or approved equal

26. Permethrin Water Emulsifiable

Liquid insecticide for control of adult mosquitoes. At least 10% permethrin active ingredient, no more than 90% inert ingredients. To be packaged in 2.5 gallon containers. To be Flit 10EC or approved equal.

27. Permethrin and Piperonyl Butoxide Water Emulsifiable

Liquid insecticide for control of adult mosquitoes. At least 20% permethrin + 20% Piperonyl Butoxide active ingredients, no more than 60% inert ingredients. To be packaged in 1 or 2.5 gallon containers and 30 or 55 gallon drums. To be AquaReslin or approved equal.

28. Natural Pyrethroid and Piperonyl Butoxide -- 5% active ingredient

Liquid insecticide for control of adult mosquitoes. 5% pyrethrin (0.367 lb. /gal. technical) and 25% Piperonyl Butoxide (1.83 lbs. /gal. technical) active ingredients, 70% inert ingredients. To be packaged in 1 or 2.5 gallon containers and 30 or 55 gallon drums. To be Pyrenone 25-5 or approved equal.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

TECHNICAL SPECIFICATIONS (Continued)

29. Natural Pyrethroid and Piperonyl Butoxide -- 1% active ingredient

Liquid insecticide for control of adult mosquitoes. 1% pyrethrin and 5% Piperonyl Butoxide active ingredients, 94% inert ingredients. To be packaged in 1 or 2.5 gallon containers and 30 or 55 gallon drums. To be Pyrenone 100 or approved equal.

30. Heavy Aromatic Naphthalene Petroleum

Heavy aromatic naphthalene petroleum liquid for use as an adulticide diluent. To be packaged in 55 gallon drums. Must be Aromatic 150 Solvent or approved equal.

31. Highly Refined Petroleum Spray Oil

Liquid spray oil to be mixed with select adulticides. To be of C20 - C26 carbon number range. To be packaged in 30, 50 or 55 gallon drums. To be BVA 13, Orchex 796, Sunpar LW 107 or approved equal.

32. Monomolecular Isostearyl Alcohol Surface Film

Liquid monomolecular film for control of mosquito larvae and pupae. 100% active ingredient. To be packaged in 2.5 gallon containers. To be Agnique MMF, Arosurf MSF or approved equal.

33. Etofenprox – 20% active ingredient

Liquid insecticide for control of adult mosquitoes. 20% etofenprox and 80% inert ingredients. To be packaged in 2.5 gallon containers or 30 gal., closed-system, returnable containers. To be Zenivex E20 or approved equal.

34. Spinosad – 20% liquid concentrate

Liquid insecticide for control of mosquito larvae. To be 20.6% active ingredient (2 lbs. active ingredient/gal.) 79.4% inert ingredients. Must be a mixture of Spinosyn A & D. To be packaged in 2.5 gallon containers (2 containers/case). To be Natular 2EC or approved equal.

35. Spinosad – Granules

Granular insecticide for control of mosquito larvae. To be at least .5% active ingredient. No more than 99.5% other ingredients. Must be a mixture of Spinosyn A & D. To be packaged in 40 lb. bags. To be Natular G or approved equal.

36. Spinosad – Extended Release Granules – 30 day

Granular insecticide for control of mosquito larvae. To be 2.5% active ingredient. 97.5% inert ingredients. Must be a mixture of Spinosyn A & D. To be packaged in 40 lb. bags. To be Natular XRG or approved equal.

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

TECHNICAL SPECIFICATIONS (Continued)

37. Spinosad – 30 day tablets

Tablet insecticide for control of mosquito larvae. To be 8.33% active ingredient. 91.6% inert ingredients. Must be a mixture of Spinosyn A & D. To be packaged 400/case. To be Natular T30 or approved equal.

38. Spinosad – Extended Release Tablets

Tablet insecticide for control of mosquito larvae. To be 6.25% active ingredient. 93.75% inert ingredients. Must be a mixture of Spinosyn A & D. To be packaged 220/case. To be Natular XRT or approved equal.

BID QUOTATION REPLY SECTION

CONTRACT NO. 10-INS-MC

INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

Please fill out the attached forms fully and completely and return with your bid in a sealed envelope clearly displaying the contract number to Mosquito Control Section by **1:00 P. M., EST, February 24, 2010** at which time bids will be opened.

Bidders are encouraged to submit questions in writing up until 4:30 p.m., February 15, 2010 to Thomas Moran at DNREC - Mosquito Control Section, 2430 Old County Road, Newark, DE 19702 or via email to Thomas.Moran@state.de.us. An addendum will be issued answering all questions.

Bids shall be submitted to:

**STATE OF DELAWARE
DEPARTMENT OF NATURAL RESOURCES AND ENVIRONMENTAL CONTROL
MOSQUITO CONTROL SECTION
2430 OLD COUNTY ROAD
NEWARK, DE 19702**

PUBLIC BID OPENINGS

The public bid opening insures the citizens of Delaware that contracts are being bid fairly on a competitive basis and comply with Delaware procurement laws. The agency conducting the opening is required by law to publicly open the bids at the time and place specified and the contract shall be awarded within thirty (30) days thereafter. The main purpose of the bid opening is to reveal the name(s) of the bidder(s), not to serve as a forum for determining the apparent low bidders. The disclosure of additional information, including prices, shall be at the discretion of the contracting agency until such time that the responsiveness of each bid has been determined.

After receipt of a fully executed contract(s), the Delaware public and all bidders are invited to make an appointment with the contracting officer in order to review pricing and other non-confidential information.

NOTE: ONLY THE BIDDER'S NAME WILL BE READ AT THE BID OPENING

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

BID QUOTATION

IMPORTANT NOTE: ALL BIDDERS MUST INCLUDE (in electronic format) COMPLETE CURRENT MSDS & PRODUCT LABELS WITH EACH ITEM BID. BIDDERS SHALL REFER TO TECHNICAL SPECIFICATIONS FOR MORE COMPLETE DESCRIPTIONS OF INSECTICIDES AND ADDITIVES.

The undersigned, having read the specifications, examined the contract documents, hereby proposes to provide all necessary machinery, tools, and labor to do all the work and to furnish all the materials necessary to perform and complete the said contract for the following named quoted prices for the various items:

ITEM NO.	APPROX. QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10 GALS.	TEMEPHOS CONCENTRATE LIQUID (2.5 GAL. CONTAINERS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
2.	15,000 LBS.	5% TEMEPHOS BIODAC DEDUSTED GRANULES (25 LB. BAGS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
3.	20,000 LBS.	2% TEMEPHOS BIODAC DEDUSTED GRANULES (25 LB. BAGS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
4.	88 LBS.	5% TEMEPHOS PELLETS (22 LB. CONTAINERS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

BID QUOTATION - CONTINUED

ITEM NO.	APPROX. QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
5.	15,000 LBS.	5% TEMEPHOS CORNCOB GRANULES (10-14 MESH) (25 LB. CONTAINERS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
6.	40,000 LBS.	BACILLUS THURINGIENSIS VAR. ISRAELENIS GRANULES (5-8 AND 10-14 MESH) (40 LB. BAGS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
7.	40,000 LBS.	BACILLUS THURINGIENSIS VAR. ISRAELENIS HIGH POTENCY GRANULES (5-8 AND 10-14 MESH) (40 LB. BAGS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
8.	3,000 GALS.	BACILLUS THURINGIENSIS VAR. ISRAELENIS AQUEOUS SUSPENSION CONCENTRATE (2.5 OR 5 GAL. CONTAINERS AND 30 GAL. DRUMS; 250 GAL. RETURNABLE "TOTE" CONTAINERS OPTIONAL AND PRICED SEPARATELY)	\$ _____ \$ _____ (250 GAL. TOTES)	\$ _____ \$ _____ (250 GAL. TOTES)
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
9.	3,000 GALS.	BACILLUS THURINGIENSIS VAR. ISRAELENIS HIGH POTENCY AQUEOUS SUSPENSION CONCENTRATE (2.5 OR 5 GAL. CONTAINERS AND 30 GAL. DRUMS; 250 GAL. RETURNABLE "TOTE" CONTAINERS OPTIONAL AND PRICED SEPARATELY)	\$ _____ \$ _____ (250 GAL. TOTES)	\$ _____ \$ _____ (250 GAL. TOTES)
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

BID QUOTATION - CONTINUED

<u>ITEM NO.</u>	<u>APPROX. QUANTITY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
10.	40 CASES (4,000)	BACILLUS THURINGIENSIS VAR ISRAELENIS - 30 DAY RESIDUAL BRIQUETS (100 PER CASE)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
11.	2,400 LBS.	BACILLUS SPHAERICUS WETTABLE POWDER (1 LB. CONTAINERS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
12.	7,400 LBS.	BACILLUS SPHAERICUS GRANULES (25 OR 40 LB. BAGS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
13.	8 GALS.	5% METHOPRENE LIQUID (1 GAL. CONTAINERS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
14.	100 GALS.	20% METHOPRENE CONCENTRATE LIQUID (2.5 GAL. CONTAINERS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
15.	1,600 LBS.	METHOPRENE 5-10 DAY RESIDUAL GRANULES (40 LB. BAGS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

BID QUOTATION - CONTINUED

ITEM NO.	APPROX. QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
16.	1,600 LBS.	METHOPRENE 21 DAY RESIDUAL GRANULES (40 LB. BAGS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
17.	88 LBS.	4.25% METHOPRENE 30 DAY RESIDUAL PELLETS (22 LB. CONTAINERS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
18.	10 CASES (4,000)	METHOPRENE 30 DAY RESIDUAL BRIQUETS (400 PER CASE)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
19.	8 CASES (1,760)	METHOPRENE 150 DAY RESIDUAL BRIQUETS (220 PER CASE)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
20.	360 GALS.	NALED CONCENTRATE LIQUID (30 GAL. DRUMS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
21.	360 GALS.	NALED EC LIQUID (30 GAL. DRUMS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

BID QUOTATION - CONTINUED

ITEM NO.	APPROX. QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
22.	330 GALS.	31.28% PERMETHRIN + 66% PBO OIL BASE LIQUID (1 OR 5 GAL. CONTAINERS AND 30 OR 55 GAL. DRUMS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
23.	330 GALS.	18% RESMETHRIN + 54% PBO CONCENTRATE LIQUID (5 GAL. CONTAINERS AND 30 OR 55 GAL. DRUMS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
24.	330 GALS.	10% SUMITHRIN + 10% PBO LIQUID (2.5 OR 5 GAL. CONTAINERS AND 30 OR 55 GAL. DRUMS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
25.	100 GALS.	5% SUMITHRIN + 1% PRALLETHRIN (1 OR 2.5 GAL. CONTAINERS AND 30 OR 55 GAL. DRUMS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
26.	20 GALS.	10% WATER EMULSIFIABLE PERMETHRIN LIQUID (2.5 GAL. CONTAINERS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

BID QUOTATION - CONTINUED

ITEM NO.	APPROX. QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
27.	330 GALS	20% PERMETHRIN + 20% PBO WATER EMULSIFIABLE LIQUID (1 OR 2.5 GAL. CONTAINERS AND 30 OR 55 GAL. DRUMS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
28.	330 GALS.	5% NATURAL PYRETHROID + PBO LIQUID (1 OR 2.5 GAL. CONTAINERS AND 30 OR 55 GAL. DRUMS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
29.	1,650 GALS.	1% NATURAL PYRETHROID + PBO LIQUID (1 OR 2.5 GAL. CONTAINERS AND 30 OR 55 GAL. DRUMS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
30.	3,575 GALS.	HEAVY AROMATIC NAPHTHALENE PETROLEUM (55 GAL. DRUMS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
31.	330 GALS	HIGHLY REFINED PETROLEUM SPRAY OIL (30, 50 OR 55 GAL. DRUMS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

BID QUOTATION - CONTINUED

<u>ITEM NO.</u>	<u>APPROX. QUANTITY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
32.	10 GALS.	MONOMOLECULAR ISOSTEARYL ALCOHOL SURFACE FILM (2.5 GAL. CONTAINERS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
33.	30 GALS	20% ETOFENPROX (2.5 GALLON CONTAINERS AND 30 GAL., CLOSED-SYSTEM, RETURNABLE CONTAINERS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
34.	10 GALS.	20% SPINOSAD (2.5 GALLON CONTAINERS; 2 CONTAINERS/CASE)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
35.	80 LBS.	SPINOSAD GRANULES (40 LB. BAGS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
36.	80 LBS.	SPINOSAD 30 DAY EXTENDED RELEASE GRANULES (40 LB. BAGS)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				

CONTRACT NO. 10-INS-MC
INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION

BID QUOTATION - CONTINUED

ITEM NO.	APPROX. QUANTITY	<u>DESCRIPTION</u>	UNIT PRICE	TOTAL PRICE
37.	1 CASE	SPINOSAD 30 DAY TABLETS (400 PER CASE)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				
38.	1 CASE	SPINOSAD EXTENDED RELEASE TABLETS (220 PER CASE)	\$ _____	\$ _____
EPA REGISTRATION NO.: _____ BRAND: _____ PACKAGING: _____				

TOTAL BID PRICE: \$ _____

SUPPLEMENTARY INFORMATION

SUPPLIERS:

STATE OF DELAWARE
DEPARTMENT OF NATURAL RESOURCES AND ENVIRONMENTAL CONTROL
MOSQUITO CONTROL SECTION
2430 OLD COUNTY ROAD
NEWARK, DELAWARE 19702

NO BID REPLY FORM

BID #: 10-INS-MC

BID TITLE: INSECTICIDES FOR DNREC – MOSQUITO CONTROL

To assist us in obtaining good competition on our Request for Bids, we ask that each firm that has received an invitation, but does not wish to bid, state their reason(s) below and return in a clearly marked envelope displaying the contract number. This information will not preclude receipt of future invitations unless you request removal from the Bidder's List by so indicating below, or do not return this form or bona fide bid.

Unfortunately, we must offer a "No Bid" at this time because:

- 1. We do not wish to participate in the bid process.
- _____ 2. We do not wish to bid under the terms and conditions of the Request for Bid document. Our objections are:

- _____ 3. We do not feel we can be competitive.
- _____ 4. We cannot submit a Bid because of the marketing or franchising policies of the manufacturing company.
- _____ 5. We do not wish to sell to the State. Our objections are: _____

- _____ 6. We do not sell the items/services on which Bids are requested.
- _____ 7. Other: _____

FIRM NAME

SIGNATURE

_____ We wish to remain on the Bidder's List **for these goods or services.**

_____ We wish to be deleted from the Bidder's List **for these goods or services.**

CONTRACT NO.: 10-INS-MC
TITLE: INSECTICIDES FOR DNREC – MOSQUITO CONTROL SECTION
OPENING DATE: February 3, 2010

NON-COLLUSION STATEMENT

This is to certify that the undersigned bidder has neither directly nor indirectly, entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in connection with this bid submitted this date to the Mosquito Control Section.

It is agreed by the undersigned bidder that the signed delivery of this bid represents the bidder's acceptance of the terms and conditions of this Invitation to Bid including all specifications and special provisions.

NOTE: Signature of the authorized representative **MUST** be of an individual who legally may enter his/her organization into a formal contract with the State of Delaware, Department of Natural Resources and Environmental Control and Mosquito Control Section.

COMPANY NAME _____

Check one)	
<input type="checkbox"/>	Corporation
<input type="checkbox"/>	Partnership
<input type="checkbox"/>	Individual

NAME OF AUTHORIZED REPRESENTATIVE
(Please type or print) _____

SIGNATURE _____ TITLE _____

COMPANY ADDRESS _____

PHONE NUMBER _____ FAX NUMBER _____

EMAIL ADDRESS _____

FEDERAL E.I. NUMBER _____ STATE OF DELAWARE LICENSE NUMBER _____

	(circle one)		(circle one)		(circle one)				
COMPANY CLASSIFICATIONS: CERT. NO. _____	Women Business Enterprise (WBE)	Yes	No	Minority Business Enterprise (MBE)	Yes	No	Disadvantaged Business Enterprise (DBE)	Yes	No

[The above table is for information and statistical use only.]

PURCHASE ORDERS SHOULD BE SENT TO:
(COMPANY NAME) _____

ADDRESS _____

CONTACT _____

PHONE NUMBER _____ FAX NUMBER _____

EMAIL ADDRESS _____

AFFIRMATION: Within the past five years, has your firm, any affiliate, any predecessor company or entity, owner, Director, officer, partner or proprietor been the subject of a Federal, State, Local government suspension or debarment?

YES _____ NO _____ if yes, please explain _____

THIS PAGE SHALL BE SIGNED, NOTARIZED AND RETURNED WITH YOUR BID TO BE CONSIDERED

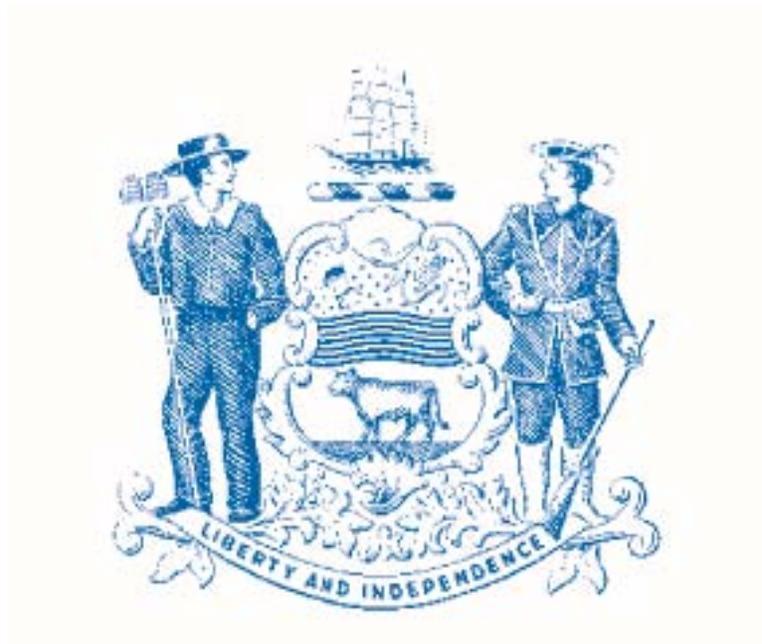
SWORN TO AND SUBSCRIBED BEFORE ME this _____ day of _____, 20 _____

Notary Public _____ My commission expires _____

City of _____ County of _____ State of _____



State of Delaware
Office of Minority and Women Business Enterprise
Certification Application



Complete application and mail to:

Office of Minority and Women Business Enterprise (OMWBE)
Haslet Armory
122 William Penn Street
Dover, DE 19901
Telephone: (302)739-4206 Fax: (302)739-1965
Email: deomwbe@state.de.us
Website: www.state.de.us/omwbe

Important Information Please Read!

Is my firm eligible?

A minority and/or women owned business (sole-proprietorship, partnership, corporation or joint venture) must meet the following criteria:

- a) Minority groups include: African Americans, Asian/Pacific Americans, Hispanic Americans, Native Americans, and Subcontinent Asian Americans.
 - b) At least 51 percent owned, controlled and actively managed by minority group members or by women.
 - c) Serving a for profit business with “useful business functions.”
- An out-of-state company must first **be certified in its home state** before it can be considered for certification in Delaware. This must be a state-level certification, if available.
 - There is no fee for processing your application. In addition, free assistance is available. If you have questions about the application or your company’s qualifications, call (302)739-4206.
 - If your business is certified by **Delaware Department of Transportation (DelDOT) City of Wilmington, Minority Supplier Development Council (MSDC), Women Business Enterprise National Council (WBENC) and located in Delaware**, there is a specialized shortened application. You must also attach a copy of your certification and mail all documents to the OMWBE.
 - Also, please note that it is extremely important to provide other certifying agency documentation. This can expedite the certification process.

Document Request Checklist

- Unless otherwise indicated, copies of documents are sufficient.
- **Any deficiency may delay the certification process.**
- **Certification generally takes four to six weeks.**
- **An on-site visit.** *(The OMWBE office may schedule an on-site visit once the completed application and appropriate supporting documentation have been received).*

Documents to attach to your application	Sole Prop	Part/LLP	Corp/S-Corp	LLC	OMWBE Use
Notarized Minority and Women Business Enterprise Affidavit form	Yes	Yes	Yes	Yes	
Copy of birth certificate, permanent resident card, passport or tribal memberships	Yes	Yes	Yes	Yes	
Last two years of your firm's tax returns (gross receipts). If not available, last two years W2 and/or 1099 forms for all owners, directors, officers and senior management.	Yes	Yes	Yes	Yes	
Copy of MBE/WBE certification from home state, if company headquarters are not in Delaware. (must be a state level certification, if available)	Yes	Yes	Yes	Yes	
Copies of any relevant licenses, certificates of training and degrees held by the company or its owners/employees	Yes	Yes	Yes	Yes	
Partnership Agreement, including any amendments, buy-out rights as well as any profit sharing arrangements		Yes			
Articles of Incorporation with all amendments		Yes			
Minutes of the last annual shareholders meeting		Yes			
By-laws and By-law Amendments		Yes			
Copy of most recent Stock Ledger		Yes			
Copy of Certificate of Organization				Yes	
Copy of Operating Agreement				Yes	

Delaware Minority and/or Women Business Enterprise Certification

Certification Application

The following is the application for Minority and/or Women Business Enterprise (MWBE) certification with the State of Delaware. All questions must be answered. Please type or print clearly.

Questions that do not apply to your firm should be marked N/A in the space provided.

The Affidavit on page 14 must be signed and notarized by a Notary Public. Faxed copies of the Affidavit will only be accepted if the notary seal has the stamped seal with the expiration date visible. Otherwise, mail the original Affidavit with the raised seal to our office.

Please return the completed application with signature and required notarization to the address below:

**Office of Minority and Women
Business Enterprise
Haslet Armory
122 William Penn Street
Dover, DE 19901**

Phone: (302) 739-4206

Fax: (302) 739-1965

Web site: www.state.de.us/omwbe

Definitions

Minority and/or Women Business Enterprise

A Minority and Women Business Enterprise is a business that is at least 51 percent owned, controlled and actively managed by minority and/or women group members who are United States citizens or persons lawfully admitted to the United States for permanent residence.

The business must be a for-profit business and currently be performing a useful function.

Minorities – United States citizens or permanent residents who are African Americans, Asian/Pacific Americans, Hispanic Americans, Native Americans, Subcontinent Asian Americans, or as defined herein:

African (Black) Americans. All persons having origins from any of the Black groups of Africa and all persons having origins in any of the original peoples of the Cape Verde Islands.

Asian/Pacific Americans. All persons having origins from any of the original peoples of the Far East, Asia, or the Pacific Islands, including China, Japan, Korea, Samoa, Philippine Islands, and Hawaii. Guam, the U.S. Trust Territories of the Pacific or the Northern Marinas.

Hispanic Americans. Persons having origins from any of the Spanish-speaking peoples of México, Puerto Rico, Cuba, Central or South America, or the Caribbean Islands.

Native Americans. All persons having origins from the original peoples of North America and who are recognized as Native Americans by a tribe or tribal organization.

Subcontinent Asian Americans. All persons whose ancestors originated in India, Pakistan or Bangladesh.

Certification - A determination by the OMWBE that a for-profit business entity is a Minority Business Enterprise (MBE) and/or Women Business Enterprise (WBE).

Definitions

Ownership

The minority or woman ownership interest in the firm must be real, substantial and continuing and shall go beyond the pro forma ownership of the business as reflected in its ownership documents. The minority and women owners shall enjoy the customary incidents of ownership and shall share in the risks and profits commensurate with their ownership interest as demonstrated both by an examination of the substance and form of arrangements.

Control

Control will be exemplified by possession of the requisite knowledge and expertise to run the particular business. Control includes the authority to determine the direction of a business, including but not limited to capital investments and all other financial transactions; property acquisitions; day-to-day decisions; contract negotiations; legal matters; selection and hiring of officers, directors, and employees; operating responsibility; cost-control; income and dividend matters; and the rights of other shareholders or partners.

The minority and/or women owners must hold the highest officer position in their companies, example chief executive officer or president.

The minority and/or women must demonstrate that they possess the experience, expertise and knowledge to operate their particular types of business.

Expertise limited to office management, administration, or bookkeeping functions unrelated to the principal business activities of the company is insufficient to demonstrate control. Women and/or minority owners must also verify that they hold any licenses or certification required by the type of business in which they are engaged.

Definitions

Minority Business Enterprise (MBE) - A for profit business in which at least 51% of the beneficial ownership interest and control are held by a minority or minorities. In the case of a corporation, minorities must hold at least 51% of voting interest.

Minority & Women Business Enterprise (MWBE) - A for-profit business in which at least 51% of beneficial interest and control is held by minority women or by an equal combination of minorities and women. In the case of a corporation, women and minorities must also hold at least 51% of voting interest.

Women Business Enterprise (WBE) - A for-profit business in which at least 51% of beneficial interest and control is held by women. In the case of a corporation, women must also hold at least 51% of the voting interest.

Useful Business Function

A useful business function is one, which results in the provision of materials, supplies, equipment or services to consumers in the State. A business acting as a conduit to transfer funds to a non-minority business does not constitute a useful business function unless doing so is a normal industry practice.

Benefits of Certification

Current certified minority and/or women owned firms are eligible to be listed in the State of Delaware Directory of Minority and Women Owned Businesses which is circulated to all state and local government agencies.

Recertification

At the ends of three years from original certification date, firms must submit the recertification affidavit to remain actively visible in the State of Delaware's Minority and/or Women Business Enterprise database.

Eligibility

A minority and women owned business (sole-proprietorship, partnership, corporation or joint venture) must meet the following criteria:

- a) Belong to a minority group: African Americans, Asian/Pacific Americans, Hispanic Americans, Native Americans, and Subcontinent Asian Americans. *(Please reference above definitions)*
- b) At least 51 percent owned, controlled and actively managed by minority group members or by women.
- c) Serving a for profit business with "useful business functions." *(Please reference above definitions)*

Reasons for denial *(please note the below may include but not be limited to)*

- a) A business located in a state other than Delaware must first obtain state-level certification in its home state, if such certification is available. "Home state" is defined as the state the company's headquarters are located.
- b) All securities, which constitute ownership and/or control of a corporation for the purpose of establishing it as a MWBE, must be held directly by minorities or women. No securities held in trust, or by a guardian for a minor, shall be considered as held by a minority or women in determining the ownership or control of a corporation.

- c) If the business operations do not reflect the ownership shown on paper.
- d) Firm is not a for-profit business
- e) Firm has provided false or misleading information
- f) Control will not be deemed to exist in cases of simple majority or absentee ownership, or when a non-minority/non-female owner or employee of the firm is disproportionately responsible for its operation.
- g) The firm shall not be subject to any formal or informal restrictions through, for example through, by-laws provisions, partnership agreements, or charter requirements for cumulative voting rights or otherwise that prevents the minority and women owners, without the cooperation or vote of any owner who is not a minority or women for making a business decision of the firm.
- h) If the owners of the firm who are not minorities or women are disproportionately responsible for the operation of the firm, then the firm is not controlled by minorities and shall not be considered as MWBE within the meaning of the definition. Where the actual management of the firm is contracted out to individuals other than the owner, those person who have the ultimate power to hire and fire the managers, can, for the purpose of this
- i) The certification application was submitted incomplete.

How to Apply

- Applications and additional information are available by calling the Office of Minority and Women Business Enterprise at (302) 739-4206 or visiting the web site www.state.de.us/omwbe
- Complete an application for certification and provide required documentation (ethnic status of minority owner(s), financial records, on-going business activity, etc.)
- Provide access to its business facilities and key personnel for state certification on-site visit.

WHERE TO APPLY:

Submit completed applications to:
Office of Minority and Women Business
Enterprise
Haslet Armory
122 William Penn Street
Dover, DE 19901

Frequently Asked Questions

Q: Does certification cost money?

A: No

Q: Are there any set asides for MWBEs?

A: No

Q: Does my certification expire?

A: At the end of three years from original certification date.

Q: Will I be notified of all procurement opportunities?

A: No, however, the OMWBE will continue to research bid opportunities and assist in your effort. We are consistently working on ways to improve communication but strongly encourage you to visit the respective resources.

Q: What is the best way to communicate with the OMWBE?

A: Email. Please check your email daily for procurement opportunities.

Q; Do I have to register with any other agency?

A: Yes. There are multiple agencies that have their own bidders list. Please check OMWBE's web site for each respective agency. For example, Government Support Services and the Department of Technology and Information have vendor registration processes.

State of Delaware Minority and/or Women Business Enterprise Application
All completed applications must be returned with the appropriate requested documents listed.

Please type or print clearly

OMWBE use only: Application Date:

Mail application to:
 Office of Women and Minority Business Enterprise
 Haslet Armory
 122 William Penn Street
 Dover, DE 19901

If you have any questions regarding the completion of this application, please contact us at (302) 739-4206.

**Note – This section must be filled out in its entirety for the application to be processed.
 Incomplete applications will not be processed.**

1. Business Name(s), Contact Information, Federal Employee Identification Number or Social Security Number(EIN/SSN)				
Legal Name of Firm:				
Doing Business As (If applicable):				
Federal E.IN or SSN:		E-Mail Address:		
Address line 1:				
Address line 2:				
City		State	Zip Code	Country
Telephone Number:		Extension:	Fax Number:	
Company Web Site Address:				
Corp <input type="checkbox"/>	LLC* <input type="checkbox"/>	S Corp <input type="checkbox"/>	Partnership <input type="checkbox"/>	LLP** <input type="checkbox"/>
Sole Proprietor <input type="checkbox"/>		Joint Venture <input type="checkbox"/>		
Date firm was established?				
Date firm began doing business (date of first contract or sale)				

* Limited Liability Corporation

** Limited Liability Partnership

2. Primary owner applicant information				
Name:		Title:		
Home Address:		City:	State:	Zip Code: Country:
Telephone Number:		Extension:	Fax Number:	
E-Mail Address:				
Date owner acquired controlling interest?				
Sex: <input type="checkbox"/> M <input type="checkbox"/> F		Ethnic Group:		
U.S. Citizen or Permanent Resident: <input type="checkbox"/> No <input type="checkbox"/> Yes				

3. Firm is applying as:			
Minority Business Enterprise		Women Business Enterprise	
<input type="checkbox"/> African American	<input type="checkbox"/> Asian American	<input type="checkbox"/> African American	<input type="checkbox"/> Asian American
<input type="checkbox"/> Hispanic American	<input type="checkbox"/> Native American	<input type="checkbox"/> Hispanic American	<input type="checkbox"/> Native American
<input type="checkbox"/> Subcontinent Asian	<input type="checkbox"/> Other	<input type="checkbox"/> Subcontinent Asian	<input type="checkbox"/> White American
		<input type="checkbox"/> Other	

4. Describe, in detail, what product(s) and/or services your business provides. Attach additional pages and/or the company's catalog or inventory list, if needed.

5. Five digit North American Industry Classification System (NAICS) Code(s): (To assist you in determining your NAICS Code(s) go to www.census.gov/naics)					
1.	2.	3.	4.	5.	6.

6. Type of Business		
<input type="checkbox"/> Building trade	<input type="checkbox"/> Manufacturer	<input type="checkbox"/> Other
<input type="checkbox"/> Consultant	<input type="checkbox"/> Supplier	
<input type="checkbox"/> Generalized service	<input type="checkbox"/> Highway Construction	
<input type="checkbox"/> Licensed professional services		

7. Provide the following information for: 1) all business owners, 2) corporate directors (if incorporated), 3) officers, and 4) senior management. If more space is needed, attach additional pages.				
Name	Title	Date Appointed	Gender	Ethnicity
Officers of the Company				
Board of Directors				

8. Is any owner or board member of the business, an owner or former owner of another firm engaged in the same or similar type of enterprise?

No Yes (If yes, identity below)

9. Are there any written, oral, or implied agreements between persons associated in any manner with the firm concerning its ownership and/or operation? (check one) No Yes

10. Please list the gross receipts of last two years

(A) Year Ending:	Gross Receipts:
------------------	-----------------

(B) Year Ending:	Gross Receipts:
------------------	-----------------

11. Number of employees

Full time:

Part time:

Seasonal (approximate):

12. List names and titles of persons who perform the following functions. If more than one, indicate what percent each person handles.

	Name	Ethnicity	Gender
Financial Decisions			
Estimating & Bidding			
Negotiating & Contract Execution			
Personnel Management			
Field/Production Operations Supervisor			
Office Management			
Marketing/Sales			
Purchasing of Major Equipment			
Authorized to Sign Company Checks (for any purpose)			

16. Has this firm or other firm(s) owned by any of its current owners or officers ever been denied certification by the OMWBE or any other certifying entity (check one)? No; Yes *(If yes, provide the name of the certifying organization and the reason(s) given for denial, below. Attach copies of any relevant documents (letters, appeal documents, etc.).*

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17. Debarment

Is this company, or any other company owned in full or part by any of this company's owners and/or officers, currently debarred from doing business with the State of Delaware? No; Yes.

18. Is the Business certified as a M/W/BE with any other certifying agency? If yes, provide the name(s) of the certifying organization(s), below, and attach letters or other documents verifying such certification.

No Yes

Name	Date Certified	Expiration Date
a.		
b.		
c.		
d.		
e.		
f.		

19. How did you hear about the Office of Minority and Women Business Enterprise:

<input type="checkbox"/> OMWBE staff speak at an event sponsored by another organization	<input type="checkbox"/> OMWBE staff at a trade show or expo
<input type="checkbox"/> OMWBE's web site	<input type="checkbox"/> Materials published by OMWBE
<input type="checkbox"/> Referred by another organization	<input type="checkbox"/> Referred by the owner of an MBE or WBE
<input type="checkbox"/> Delaware state employee	<input type="checkbox"/> Other, please explain briefly:

Optional Questions

You are not required to answer the following questions and the answers will not affect your company's eligibility for certification. However, the answers will help OMWBE to identify business opportunities that may be suited to your company. Answers may be estimated; exact figures aren't necessary.

For all companies
How many years has your company been conducting business with you as owner?
How many contracts, subcontracts, and/or sales has your company completed during the last 12 months?
What is the largest contract, subcontract, or sale your company completed in the past 24 months?
Has your company done any business with government? <input type="checkbox"/> No; <input type="checkbox"/> Yes
If yes, what level of government (check all that apply): <input type="checkbox"/> Federal; <input type="checkbox"/> State; <input type="checkbox"/> Local
Has your company done any business with government in the State of Delaware? <input type="checkbox"/> No; <input type="checkbox"/> Yes
Number of government contracts, subcontracts, or sales completed (estimate):
For Construction-Related Companies Only (not including suppliers of construction materials)
What is your company's bonding capacity? \$ _____ (indicate "unknown" if you do not know)
What % of your business is direct contracting?
What % of your business is subcontracting?

State of Delaware Minority and/or Women Business Enterprise Affidavit

Hereafter, "the Business" refers to

Business Name

I understand the illegal nature of receiving public or private funds or other property as a consequence of false representation as to the minority status of the business and do herein certify under penalty imposed by Delaware statutes that the information provided is correct and said information herein may be used for the purposes of certifying the business as a Minority and/or Women Business Enterprise. Any false representation will be grounds for denying certification or initiating decertification in the future.

I agree to make available for inspection to the MWBE office any such materials that may be required to substantiate the degree of minority and women ownership and control of the business. I agree to arrange for on-site inspections of the business' facilities in order to verify information provided in this document.

I agree to provide written information relative to any future change in ownership and/or management of the business to the MWBE office within two weeks of the occurrence of the change. I acknowledge that failure to timely submit required change of status documentation might result in the decertification of the business.

I understand that the certification expiration is three years following the initial date of certification. I further understand that the business must apply for recertification prior to the expiration.

Type or Print Name of Owner

Signature of Owner

Date

Title

Subscribed and sworn to before me this _____ day of _____ a.d.

Month, Year

Signed _____

NOTARY PUBLIC IN AND FOR THE

County of _____

State _____

My Commission Expires _____

Date

